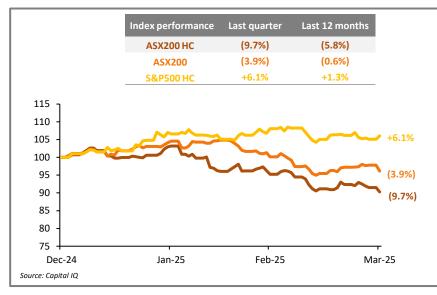


Quarterly performance



Commentary

The ASX200 Healthcare Index declined by 4.8% in the March quarter, reflecting investor concerns over international trade tensions and sector-specific challenges.

CSL Limited (ASX:CSL) experienced a share price drop of c.10.5% YTD, influenced by negative sentiment surrounding U.S. tariffs on pharmaceutical imports. Sonic Healthcare (ASX:SHL) saw its shares decrease by c.6.2%, amid analyst downgrades and reduced-price targets, signaling cautious investor outlooks.

Despite headwinds, the 2025–26 Federal Budget includes a record \$8.5b Medicare investment to boost bulk billing, urgent care, and workforce capacity—supporting domestic healthcare demand and potentially offsetting global market risks for ASX-listed providers.

Quarterly M&A and other news

Date	Description
31-Mar-25	Novotech , an Australian biotech focused clinical research organisation has secured US\$760m investment from GIC and Temasek , with existing investor TPG Asia reinvesting its fund
24-Mar-25	BaptistCare , a non-profit integrated aged care provider is acquiring Iona Village, Pitt Wood Village and Minnamurra aged care homes from Presbyterian Aged Care , following its recent national merger
19-Mar-25	Healthscope , moves closer to a debt-driven takeover after SMBC sold its debt stake to Deutsche Bank, which has ties to HMC Capital , a frontrunner to acquire the group's assets ahead of a formal bid process expected in May
16-Mar-25	BiVACOR , an artificial health medical device company, privately owned by OneVentures , is raising \$100m to fund clinical trials following a successful artificial heart transplant in Australia
5-Mar-25	Healthscope , private hospital operator, owned by Brookfield Asset Management is participating in debt restructuring with KordaMentha to develop a contingency plans over its \$1.6b debt load
3-Mar-25	Family Doctor , a privately owned national GP clinic network has secured a \$300m structured funding deal from KKR's Asia Pacific Credit arm
26-Feb-25	Telix Pharmaceuticals (ASX:TLX) , executed a \$120m block trade selling \$4m shares at a 4.8% discount, following a decision to cancel a US listing and raise \$650m via convertible notes
13-Feb-25	Genesis Capital , a healthcare-focused private equity firm has acquired a controlling stake in Ochre Health , a regional general practise network in a deal expected to exceed \$100m
13-Feb-25	Chemist Warehouse, publicly listed via a reverse takeover of Sigma Healthcare (ASX:SIG), debuting on the ASX with a \$34b valuation
11-Feb-25	Advent Partners , is exploring the potential sale of Imaging Associates with bolt on DiagnostiCare, a diagnostic imaging group generating \$25m EBITDA, with Pacific Equity Partners in talks to buy the asset
11-Feb-25	CSL Ltd (ASX:CSL), continues to integrate Vifor Pharma acquired in 2022 for \$17.8b with the unit showing 6% sales growth in H1 2025
7-Feb-25	DBG Group, an Australian pharmaceuticals provider, privately owned by billionaire Dennies Bastas has acquired the remaining 50% of MCoBeauty valuing the brand at \$1b and is aiming for global expansion
29-Jan-25	Shareholders have approved Chemist Warehouse's \$30b reverse merger with Sigma Healthcare (ASX:SIG) and is expected to start trading on the ASX in February 2025
6-Jan-25	Eli Lilly (NYSE: LLY) , a pharmaceutical provider behind weight-loss drug Mounjaro, plans to submit the drug for PBS listing in Australia by mid-2025, aiming to subsidise access to high-risk obesity patients

Sources: Capital IQ, Mergermarket, press reports, AFR

Record Point is an independent corporate advisory firm located in Sydney, Australia, and United States. Our team of professionals advises public and private companies across numerous sectors with a particular focus on healthcare, technology, consumer and industrials. Our team offers a wealth of experience having successfully led and executed transactions valued at more than A\$30 billion.

Largest 40 ASX-listed healthcare companies by market capitalisation (March 2025)

		Market	Share	Share price performance (%)		Premium / (discount) to 52 week (%)		Premium / (discount) to VWAP (%)			Multiples (FY25F) ⁽¹⁾			
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1	CSL	120,704	249.28	(11.5%)	(11.5%)	(13.4%)	(20%)	1%	(3%)	(6%)	(9%)	5.6x	16.7x	23.5x
2	ResMed	52,611	358.92	(3%)	(3%)	18%	(15%)	30%	59%	53%	51%	6.5x	17.8x	23.4x
3	Pro Medicus	20,872	199.79	(20%)	(20%)	93%	(33%)	105%	(14%)	(21%)	(17%)	96.9x	n.m.	n.m.
4	Fisher & Paykel	17,864	30.48	(12%)	(12%)	29%	(15%)	34%	(8%)	(12%)	(15%)	9.5x	30.9x	52.4x
5	Cochlear	17,154	262.30	(10%)	(10%)	(22%)	(25%)	3%	(2%)	(5%)	(8%)	7.1x	26.8x	41.7x
6	Sonic Healthcare	12,370	25.76	(5%)	(5%)	(12%)	(12%)	9%	(2%)	(6%)	(6%)	1.7x	9.6x	23.5x
7	Telix Pharmaceuticals	8,956	26.52	8%	8%	106%	(17%)	124%	(5%)	(6%)	2%	8.6x	n.m.	n.m.
8	Ramsay Health Care	7,824	34.13	(1%)	(1%)	(40%)	(38%)	5%	(3%)	(2%)	(6%)	1.1x	9.1x	26.8x
9	EBOS	6,776	34.62	3%	3%	10%	(10%)	23%	(7%)	(11%)	(9%)	0.7x	13.7x	25.1x
10	Ansell	4,901	33.84	0%	0%	38%	(11%)	42%	(1%)	(3%)	0%	1.8x	10.3x	17.0x
11	Sigma Healthcare	33,246	2.88	n.a.	n.a.	n.a.	(13%)	9%	0%	(1%)	(1%)	6.1x	37.4x	59.9x
12	Summerset	2,463	10.22	(14%)	(14%)	(2%)	(16%)	25%	(13%)	(15%)	(17%)	11.7x	27.8x	9.5x
13	Regis Healthcare	2,036	6.76	13%	13%	69%	(3%)	81%	4%	5%	4%	1.6x	14.8x	39.8x
14	Neuren	1,511	11.93	(5%)	(5%)	(44%)	(50%)	9%	(2%)	(7%)	(10%)	9.1x	13.0x	18.4x
15	PolyNovo	791	1.15	(44%)	(44%)	(48%)	(59%)	2%	(9%)	(29%)	(35%)	6.0x	n.m.	n.m.
16	Clarity Pharma	678	2.11	(49%)	(49%)	(23%)	(76%)	0%	(22%)	(35%)	(54%)	n.m	n.m.	n.m.
17	Healius	1,013	1.40	2%	2%	5%	(25%)	29%	1%	1%	(4%)	1.7x	9.4x	n.m.
18	Nanosonics	1,381	4.55	51%	51%	65%	(12%)	74%	(2%)	7%	16%	6.4x	49.9x	80.5x
19	Paragon Care	621	0.38	(22%)	(22%)	n.a.	(36%)	1%	(12%)	(23%)	(22%)	0.2x	9.2x	19.1x
20	Botanix Pharma	834	0.46	5%	5%	102%	(15%)	122%	7%	2%	10%	38.5x	n.m.	n.m.
21	Australian Clinical Labs	588	2.98	(13%)	(13%)	11%	(23%)	39%	(2%)	(8%)	(13%)	1.2x	4.3x	16.6x
22	Integral Diagnostics	851	2.29	(21%)	(21%)	2%	(28%)	20%	1%	(8%)	(14%)	2.1x	10.9x	28.1x
23	Monash IVF	442	1.14	(11%)	(11%)	(21%)	(26%)	6%	1%	(2%)	(4%)	2.2x	8.5x	14.4x
24	Oceania Healthcare	401	0.55	(16%)	(16%)	(4%)	(28%)	22%	(13%)	(23%)	(26%)	3.6x	12.4x	8.1x
25	Mayne Pharma	587	7.23	45%	45%	(0%)	(3%)	93%	(0%)	6%	14%	1.2x	7.6x	n.m.
26	EBR Systems	652	1.75	71%	71%	119%	(16%)	116%	(2%)	7%	25%	n.m.	n.m.	n.m.
27	Imricor Medical Systems	373	1.38	1%	1%	146%	(19%)	237%	(8%)	(4%)	14%	n.m.	n.m.	n.m.
28	Pacific Smiles	311	1.93	(1%)	(1%)	20%	(7%)	21%	(0%)	(1%)	(1%)	1.9x	11.9x	25.7x
29	Anteris Technologies	234	6.50	(21%)	(21%)	(72%)	(73%)	1%	(26%)	(34%)	(36%)	27.1x	n.m.	n.m.
30	AFT Pharma	256	2.44	(7%)	(7%)	(15%)	(21%)	14%	(5%)	(10%)	(15%)	1.4x	13.8x	20.8x
31	Oneview Healthcare	228	0.30	2%	2%	(8%)	(29%)	25%	(7%)	(4%)	(4%)	10.3x	n.m.	n.m.
32	4DMedical	122	0.27	(44%)	(44%)	(58%)	(62%)	1%	(23%)	(41%)	(44%)	13.6x	n.m.	n.m.
33	Arovella Therapeutics	95	0.08	(53%)	(53%)	(47%)	(62%)	3%	(17%)	(37%)	(47%)	25.1x	n.m.	n.m.
34	Cogstate	235	1.39	33%	33%	3%	(3%)	75%	1%	6%	20%	2.4x	10.0x	21.6x
35	Cyclopharm	128	1.15	(27%)	(27%)	(36%)	(54%)	5%	(15%)	(38%)	(35%)	3.1x	n.m.	n.m.
36	EMVision Medical Devices	181	2.12	12%	12%	(18%)	(18%)	24%	9%	11%	10%	n.m	n.m.	n.m.
37	SDI	104	0.88	(24%)	(24%)	3%	(30%)	18%	(1%)	(8%)	(15%)	1.1x	5.5x	9.5x
38	Optiscan Imaging	117	0.14	(10%)	(10%)	84%	(46%)	84%	7%	(5%)	(10%)	n.m	n.m.	n.m.
39	Syntata Ltd	123	0.08	(5%)	(5%)	262%	(20%)	443%	(2%)	(2%)	16%	n.m.	n.m.	n.m.
40	MedAdvisor	61	0.11	(51%)	(51%)	(60%)	(81%)	17%	(8%)	(31%)	(51%)	0.7x	n.m.	n.m.
	Average	8,017		(7%)	(7%)	17%	(29%)	50%	(3%)	(9%)	(9%)	6.7x	15.9x	27.5x

Top 10 best performers in the last quarter(2)

	Market	Share	Share price performance (%)			Premium / (disco	unt) to 52 week (%)	Premium / (discount) to VWAP (%)			Multiples (FY25F) ⁽¹⁾		
Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1 EBR Systems	652	1.75	71%	71%	119%	(16%)	116%	(2%)	7%	25%	n.m.	n.m.	n.m.
2 Nanosonics	1,381	4.55	51%	51%	65%	(12%)	74%	(2%)	7%	16%	6.4x	49.9x	80.5x
3 Mayne Pharma	587	7.23	45%	45%	(0%)	(3%)	93%	(0%)	6%	14%	1.2x	7.6x	n.m.
4 Artrya	74	0.75	42%	42%	154%	(28%)	275%	(9%)	(9%)	5%	13.4x	n.m.	n.m.
5 Medical Developments	63	0.56	37%	37%	(7%)	(41%)	48%	(8%)	(8%)	(8%)	1.2x	23.0x	n.m.
6 Alcidion	110	0.08	37%	37%	61%	(29%)	86%	(1%)	(4%)	8%	2.6x	33.9x	n.m.
7 Cogstate	235	1.39	33%	33%	3%	(3%)	75%	1%	6%	20%	2.4x	10.0x	21.6x
8 Compumedics	67	0.35	32%	32%	30%	(4%)	59%	9%	13%	15%	1.3x	15.2x	33.6x
9 Argenica Therapeutics	98	0.77	21%	21%	14%	(22%)	43%	(3%)	1%	5%	n.m	n.m.	n.m.
10 PainChek	64	0.04	21%	21%	9%	(20%)	46%	7%	15%	18%	n.m	n.m.	n.m.
Average	333		39%	39%	45%	(18%)	92%	(1%)	3%	12%	4.1x	23.2x	45.2x

Top 10 worst performers in the last quarter(2)

	Market	Share	Share price performance (%)			Premium / (discou	unt) to 52 week (%)	Premium /	(discount) to	VWAP (%)	Multiples (FY25F) ⁽¹⁾		
Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1 Respiri	60	0.04	(54%)	(54%)	36%	(62%)	81%	(3%)	(22%)	(40%)	n.m	n.m.	n.m.
2 Arovella Therapeutics	95	0.08	(53%)	(53%)	(47%)	(62%)	3%	(17%)	(37%)	(47%)	25.1x	n.m.	n.m.
3 IMpedimed	61	0.11	(51%)	(51%)	(60%)	(81%)	17%	(8%)	(31%)	(51%)	0.7x	n.m.	n.m.
4 Clarity Pharma	678	2.11	(49%)	(49%)	(23%)	(76%)	0%	(22%)	(35%)	(54%)	n.m	n.m.	n.m.
5 PolyNovo	791	1.15	(44%)	(44%)	(48%)	(59%)	2%	(9%)	(29%)	(35%)	6.0x	n.m.	n.m.
6 4DMedical	122	0.27	(44%)	(44%)	(58%)	(62%)	1%	(23%)	(41%)	(44%)	13.6x	n.m.	n.m.
7 Cyclopharm	128	1.15	(27%)	(27%)	(36%)	(54%)	5%	(15%)	(38%)	(35%)	3.1x	n.m.	n.m.
8 Recce Pharma	83	0.36	(26%)	(26%)	(18%)	(48%)	16%	(0%)	(10%)	(19%)	11.0x	n.m.	n.m.
9 SDI	104	0.88	(24%)	(24%)	3%	(30%)	18%	(1%)	(8%)	(15%)	1.1x	5.5x	9.5x
10 Nuerizon Therapeutics	64	0.13	(24%)	(24%)	(65%)	(70%)	35%	17%	(2%)	(20%)	n.m	n.m.	n.m.
Average	219		(40%)	(40%)	(32%)	(61%)	18%	(8%)	(25%)	(36%)	8.7x	5.5x	9.5x

Source: Capital IQ as at 31 March 2025

Notes: (1) Calendarised to June year end. EV/EBITDA multiples are considered 'n.m.' if they are \geq 50x. P/E multiples are considered 'n.m.' if they are \geq 100x; (2) Top 10 best and worst performers are based on companies with a minimum man capitalisation of A\$50 million and have traded for the full quarter.

