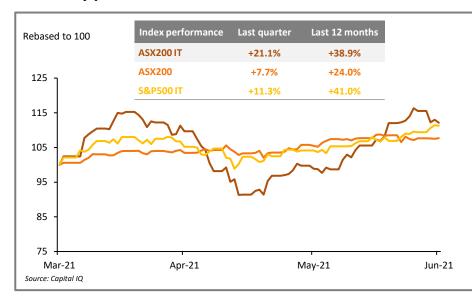


# **Quarterly performance**



#### Commentary

The ASX200 IT index reported a strong 21.1% increase in the June quarter, erasing all losses of the prior period.

Despite a decline of (21.4%) by Appen in the quarter, strong performance from Altium +39.1%, Iress +35.9% and Bravura Solutions +29.8% buoyed the index.

Several high-profile acquisitions of home-grown tech businesses were announced in the period, including Pluralsight's c.A\$2bn acquisition of A Cloud Guru and Sinch's c.A\$1.7bn takeover of MessageMedia

#### Quarterly M&A & other news

| Date      | Description  |
|-----------|--|
| 30-Jun-21 | Payments technology company <b>Novatti</b> is raising A\$45m in part to fund the acquisition of a 15% stake in practice management software business <b>Reckon</b>                                       |
| 28-Jun-21 | KKR has acquired a majority stake in EdTech business <b>Education Perfect</b> , valuing the company at A\$424m and enabling private equity firm <b>Five V Capital</b> to partially exit their investment |
| 23-Jun-21 | Property settlements platform <b>PEXA</b> has priced and underwritten their c.A\$1.2bn IPO, which is due to list at the start of July  |
| 14-Jun-21 | <b>IFM Investors</b> are drafting advisors to help prepare medical practice software business <b>Genie Solutions</b> to list on the ASX  |
| 9-Jun-21  | SMS marketing technology company <b>MessageMedia</b> has been acquired for A\$1.7bn by Swedish rival <b>Sinch</b>  |
| 2-Jun-21  | <b>A Cloud Guru</b> , an Australian online cloud computing training company, has been acquired by US business <b>Pluralsight</b> for c.A\$2bn  |
| 21-May-21 | Newly listed jobs platform <b>Airtasker</b> is seeking to raise A\$21m to fund the acquisition of US-based <b>Zaarly</b>   |
| 18-May-21 | Global background screening software company <b>Inflection.com</b> are proceeding with plans to list on the ASX at a market capitalisation of c.A\$450m  |
| 12-May-21 | Carsales has undertaken a A\$600m capital raising in order to fund the acquisition of a 49% stake in US-based online vehicle listing platform <b>Trader Interactive</b>                                  |
| 10-May-21 | Online education company <b>Keypath Education</b> have raised A\$212m for their ASX IPO, which implies a market capitalisation of A\$817m  |
| 20-Apr-21 | Afterpay is proceeding with plans to potentially list in New York, which would see Afterpay shares trade in its biggest market for sales, and be closer to larger offshore institutional investors       |
| 5-Apr-21  | Tech-focused private equity firm <b>Potentia Capital</b> have taken a controlling stake in booking and travel management software company <b>Newbook</b>   |

Sources: Capital IQ, Mergermarket, press reports

Record Point is an independent corporate advisory firm located in Sydney, Australia and San Francisco, United States. Our team of professionals advises public and private companies across numerous sectors with a particular focus on healthcare, technology, consumer and industrials. Our team offers a wealth of experience having successfully led and executed transactions valued at more than A\$30 billion.

## Largest 40 ASX-listed technology companies by market capitalisation (30 June 2021)

|    |                  | Market Share          |             | Share price performance (%) |              | Premium / (discount) to 52 week (%) |       | Premium / (discount) to VWAP (%) |         |          | Multiples (Jun-21) |            |           |       |
|----|------------------|-----------------------|-------------|-----------------------------|--------------|-------------------------------------|-------|----------------------------------|---------|----------|--------------------|------------|-----------|-------|
|    | Company          | capitalisation (A\$m) | price (A\$) | Last quarter                | Year-to-date | Last 12 months                      | High  | Low                              | 1 month | 3 months | 6 months           | EV/Revenue | EV/EBITDA | P/E   |
| 1  | Afterpay         | 34,216                | 118.17      | 16%                         | 0%           | 94%                                 | (26%) | 98%                              | 7%      | 11%      | 1%                 | 36.1x      | n.m.      | n.m.  |
| 2  | Xero             | 20,274                | 137.10      | 8%                          | (7%)         | 52%                                 | (13%) | 56%                              | 1%      | 3%       | 6%                 | 23.7x      | n.m.      | n.m.  |
| 3  | SEEK             | 11,689                | 33.14       | 16%                         | 16%          | 51%                                 | (2%)  | 79%                              | 4%      | 8%       | 13%                | 8.3x       | 27.8x     | 79.2x |
| 4  | Computershare    | 10,203                | 16.90       | 12%                         | 16%          | 28%                                 | (3%)  | 42%                              | 2%      | 10%      | 13%                | 4.1x       | 15.3x     | 27.9x |
| 5  | REA              | 22,332                | 169.03      | 19%                         | 14%          | 57%                                 | (2%)  | 64%                              | 1%      | 6%       | 11%                | 24.8x      | 41.1x     | 67.8x |
| 6  | Carsales         | 5,572                 | 19.76       | 11%                         | (1%)         | 11%                                 | (14%) | 18%                              | 2%      | 4%       | 3%                 | 13.9x      | 24.2x     | 38.2x |
| 7  | NEXTDC           | 5,406                 | 11.86       | 14%                         | (3%)         | 20%                                 | (16%) | 18%                              | 3%      | 5%       | 4%                 | 22.1x      | 42.1x     | n.m.  |
| 8  | WiseTech         | 10,328                | 31.93       | 10%                         | 4%           | 65%                                 | (7%)  | 74%                              | 4%      | 7%       | 8%                 | 20.1x      | n.m.      | n.m.  |
| 9  | Altium           | 4,815                 | 36.69       | 39%                         | 8%           | 13%                                 | (9%)  | 55%                              | 5%      | 18%      | 23%                | 19.1x      | n.m.      | 81.1x |
| 10 | Link             | 2,703                 | 5.04        | (2%)                        | (9%)         | 23%                                 | (11%) | 37%                              | 1%      | (1%)     | 1%                 | 3.0x       | 13.2x     | 22.5x |
| 11 | Pro Medicus      | 6,119                 | 58.72       | 42%                         | 72%          | 122%                                | (1%)  | 162%                             | 11%     | 23%      | 32%                | 87.2x      | n.m.      | n.m.  |
| 12 | IRESS            | 2,468                 | 12.91       | 41%                         | 22%          | 18%                                 | (4%)  | 45%                              | 6%      | 17%      | 25%                | 4.7x       | 21.5x     | 37.0x |
| 13 | Technology One   | 2,994                 | 9.31        | (0%)                        | 14%          | 6%                                  | (6%)  | 25%                              | 5%      | 2%       | 6%                 | 9.4x       | 25.6x     | 42.0x |
| 14 | Megaport         | 2,886                 | 18.43       | 66%                         | 29%          | 53%                                 | (1%)  | 73%                              | 10%     | 26%      | 35%                | 34.9x      | n.m.      | n.m.  |
| 15 | Codan            | 3,255                 | 18.03       | 17%                         | 61%          | 154%                                | (7%)  | 152%                             | (0%)    | 1%       | 13%                | 7.1x       | 20.5x     | 34.3x |
| 16 | Appen            | 1,674                 | 13.60       | (14%)                       | (45%)        | (60%)                               | (69%) | 28%                              | 0%      | (1%)     | (17%)              | 2.7x       | 17.9x     | 30.4x |
| 17 | EML              | 1,259                 | 3.48        | (29%)                       | (17%)        | 4%                                  | (41%) | 41%                              | (4%)    | (10%)    | (16%)              | 6.3x       | 22.5x     | 42.0x |
| 18 | Domaind          | 3,015                 | 5.16        | 23%                         | 15%          | 54%                                 | (8%)  | 75%                              | 3%      | 7%       | 8%                 | 11.2x      | 32.5x     | 95.0x |
| 19 | Tyro Payments    | 1,882                 | 3.68        | 12%                         | 15%          | 5%                                  | (16%) | 59%                              | (1%)    | (1%)     | 18%                | 7.5x       | n.m.      | n.m.  |
| 20 | Hansen           | 1,241                 | 6.21        | 14%                         | 66%          | 113%                                | (3%)  | 123%                             | 0%      | 5%       | 16%                | 4.3x       | 11.4x     | 17.3x |
| 21 | Kogan            | 1,234                 | 11.58       | (4%)                        | (39%)        | (21%)                               | (55%) | 33%                              | 2%      | 5%       | (12%)              | 1.5x       | 19.2x     | 33.3x |
| 22 | Nearmap          | 922                   | 1.86        | (8%)                        | (16%)        | (17%)                               | (42%) | 15%                              | 1%      | (3%)     | (13%)              | 7.1x       | 37.8x     | n.m.  |
| 23 | Temple & Webster | 1,300                 | 10.79       | 19%                         | (3%)         | 71%                                 | (23%) | 65%                              | 3%      | 6%       | 4%                 | 3.7x       | n.m.      | 74.1x |
| 24 | Life360          | 1,012                 | 6.68        | 39%                         | 76%          | 227%                                | (2%)  | 224%                             | 7%      | 18%      | 37%                | 8.0x       | n.m.      | n.m.  |
| 25 | Bravura          | 868                   | 3.51        | 38%                         | 9%           | (22%)                               | (26%) | 44%                              | (1%)    | 10%      | 18%                | 3.5x       | 16.9x     | 27.1x |
| 26 | Redbubble        | 977                   | 3.61        | (28%)                       | (35%)        | 75%                                 | (51%) | 94%                              | 6%      | (12%)    | (27%)              | 1.5x       | 14.5x     | 23.3x |
| 27 | Data#3           | 864                   | 5.61        | 8%                          | -            | 24%                                 | (23%) | 21%                              | 4%      | (1%)     | 3%                 | 0.4x       | 17.9x     | 30.9x |
| 28 | Sezzle           | 1,743                 | 8.81        | 20%                         | 43%          | 134%                                | (27%) | 134%                             | 0%      | 4%       | 2%                 | 14.5x      | n.m.      | n.m.  |
| 29 | Dubber           | 792                   | 3.09        | 75%                         | 86%          | 173%                                | (3%)  | 236%                             | 3%      | 17%      | 41%                | 33.5x      | n.m.      | n.m.  |
| 30 | Novonix          | 898                   | 2.22        | 3%                          | 83%          | 155%                                | (48%) | 160%                             | (3%)    | (1%)     | (11%)              | n.m.       | n.m.      | n.m.  |
| 31 | Dicker Data      | 1,911                 | 11.06       | 9%                          | 6%           | 60%                                 | (12%) | 62%                              | 3%      | 8%       | 5%                 | 0.9x       | 20.4x     | 30.9x |
| 32 | Audinate         | 620                   | 8.13        | 16%                         | (0%)         | 51%                                 | (12%) | 62%                              | 4%      | 5%       | 5%                 | 17.3x      | n.m.      | n.m.  |
| 33 | BrainChip        | 813                   | 0.49        | (6%)                        | 14%          | 505%                                | (49%) | 528%                             | (11%)   | (16%)    | (15%)              | n.m.       | n.m.      | n.m.  |
| 34 | Infomedia        | 577                   | 1.54        | 2%                          | (20%)        | (11%)                               | (24%) | 22%                              | 5%      | 5%       | 2%                 | 5.1x       | 10.7x     | 30.9x |
| 35 | Marley Spoon     | 809                   | 3.16        | 26%                         | 17%          | 71%                                 | (17%) | 84%                              | 14%     | 19%      | 16%                | 1.7x       | n.m.      | n.m.  |
| 36 | FINEOS           | 1,177                 | 3.90        | 0%                          | 5%           | 0%                                  | (32%) | 16%                              | 0%      | (0%)     | 0%                 | 7.0x       | n.m.      | n.m.  |
| 37 | Praemium         | 547                   | 1.09        | 72%                         | 65%          | 203%                                | (5%)  | 211%                             | 9%      | 26%      | 38%                | 8.1x       | 32.6x     | n.m.  |
| 38 | Nuix             | 701                   | 2.21        | (57%)                       | (73%)        | n.a.                                | (81%) | 2%                               | (15%)   | (33%)    | (51%)              | 3.4x       | 9.3x      | 32.1x |
| 39 | Bigtincan        | 531                   | 1.14        | 31%                         | 3%           | 54%                                 | (29%) | 53%                              | 4%      | 17%      | 15%                | 11.3x      | n.m.      | n.m.  |
| 40 | RPMGlobal        | 408                   | 1.78        | 29%                         | 39%          | 70%                                 | (1%)  | 93%                              | 5%      | 18%      | 30%                | 5.9x       | n.m.      | n.m.  |
|    | Average          | 4,326                 |             | 15%                         | 13%          | 69%                                 | (21%) | 87%                              | 2%      | 6%       | 7%                 |            |           |       |

# Top 10 best performers in the last quarter<sup>(1)</sup>

|   |             | Market                | Share       | Share price performance (%) |              |                | Premium / (discou | nt) to 52 week (%) | Premium / (discount) to VWAP (%) |          |          | Multiples (Jun-21) |           |       |  |
|---|-------------|-----------------------|-------------|-----------------------------|--------------|----------------|-------------------|--------------------|----------------------------------|----------|----------|--------------------|-----------|-------|--|
|   | Company     | capitalisation (A\$m) | price (A\$) | Last quarter                | Year-to-date | Last 12 months | High              | Low                | 1 month                          | 3 months | 6 months | EV/Revenue         | EV/EBITDA | P/E   |  |
| 1 | Cettire     | 1,006                 | 2.64        | 88%                         | 462%         | n.a.           | (9%)              | 487%               | 13%                              | 30%      | 76%      | 8.9x               | n.m.      | n.m.  |  |
| 2 | Dubber      | 792                   | 3.09        | 75%                         | 86%          | 173%           | (3%)              | 236%               | 3%                               | 17%      | 41%      | 33.5x              | n.m.      | n.m.  |  |
| 3 | Praemium    | 547                   | 1.09        | 72%                         | 65%          | 203%           | (5%)              | 211%               | 9%                               | 26%      | 38%      | 8.1x               | 32.6x     | n.m.  |  |
|   | Megaport    | 2,886                 | 18.43       | 66%                         | 29%          | 53%            | (1%)              | 73%                | 10%                              | 26%      | 35%      | 34.9x              | n.m.      | n.m.  |  |
| 5 | Pro Medicus | 6,119                 | 58.72       | 42%                         | 72%          | 122%           | (1%)              | 162%               | 11%                              | 23%      | 32%      | 87.2x              | n.m.      | n.m.  |  |
| 6 | IRESS       | 2,468                 | 12.91       | 41%                         | 22%          | 18%            | (4%)              | 45%                | 6%                               | 17%      | 25%      | 4.7x               | 21.5x     | 37.0x |  |
| 7 | Life360     | 1,012                 | 6.68        | 39%                         | 76%          | 227%           | (2%)              | 224%               | 7%                               | 18%      | 37%      | 8.0x               | n.m.      | n.m.  |  |
| 8 | Altium      | 4,815                 | 36.69       | 39%                         | 8%           | 13%            | (9%)              | 55%                | 5%                               | 18%      | 23%      | 19.1x              | n.m.      | 81.1x |  |
| 9 | Bravura     | 868                   | 3.51        | 38%                         | 9%           | (22%)          | (26%)             | 44%                | (1%)                             | 10%      | 18%      | 3.5x               | 16.9x     | 27.1x |  |
| 1 | Yojee       | 206                   | 0.19        | 37%                         | (8%)         | 110%           | (36%)             | 147%               | 7%                               | 14%      | 14%      | n.m.               | n.m.      | n.m.  |  |
|   | Average     | 2,072                 |             | 54%                         | 82%          | 100%           | (10%)             | 168%               | 7%                               | 20%      | 34%      |                    |           |       |  |

## Top 10 worst performers in the last quarter(1)

|    |                | Market                | Share       | Share price performance (%) |              |                | Premium / (discou | nt) to 52 week (%) | Premium / (discount) to VWAP (%) |          |          | Multiples (Jun-21) |           |       |  |
|----|----------------|-----------------------|-------------|-----------------------------|--------------|----------------|-------------------|--------------------|----------------------------------|----------|----------|--------------------|-----------|-------|--|
|    | Company        | capitalisation (A\$m) | price (A\$) | Last quarter                | Year-to-date | Last 12 months | High              | Low                | 1 month                          | 3 months | 6 months | EV/Revenue         | EV/EBITDA | P/E   |  |
| 1  | Nuix           | 701                   | 2.21        | (57%)                       | (73%)        | n.a.           | (81%)             | 2%                 | (15%)                            | (33%)    | (51%)    | 3.4x               | 9.3x      | 32.1x |  |
| 2  | Digital Wine   | 125                   | 0.08        | (52%)                       | 74%          | 275%           | (64%)             | 317%               | (10%)                            | (39%)    | (26%)    | n.m.               | n.m.      | n.m.  |  |
| 3  | Cirralto       | 135                   | 0.05        | (42%)                       | 29%          | 717%           | (77%)             | 880%               | (14%)                            | (32%)    | (41%)    | n.m.               | n.m.      | n.m.  |  |
| 4  | Laybuy         | 135                   | 0.53        | (40%)                       | (59%)        | n.a.           | (77%)             | 8%                 | (5%)                             | (16%)    | (41%)    | 3.5x               | n.m.      | n.m.  |  |
| 5  | Netlinkz       | 80                    | 0.03        | (36%)                       | (47%)        | (57%)          | (74%)             | 25%                | 6%                               | (7%)     | (31%)    | n.m.               | n.m.      | n.m.  |  |
| 6  | Advanced Human | 179                   | 1.32        | (36%)                       | 9%           | 370%           | (40%)             | 396%               | (0%)                             | (12%)    | (16%)    | n.m.               | n.m.      | n.m.  |  |
| 7  | Bill Identity  | 85                    | 0.52        | (36%)                       | (56%)        | (15%)          | (60%)             | 6%                 | (4%)                             | (16%)    | (34%)    | 4.0x               | n.m.      | n.m.  |  |
| 8  | IOUpay         | 130                   | 0.24        | (36%)                       | 42%          | 1,075%         | (72%)             | 1,467%             | (17%)                            | (30%)    | (45%)    | n.m.               | n.m.      | n.m.  |  |
| 9  | LiveTiles      | 129                   | 0.15        | (33%)                       | (40%)        | (37%)          | (52%)             | -                  | (10%)                            | (18%)    | (33%)    | 2.6x               | n.m.      | n.m.  |  |
| 10 | Envirosuite    | 101                   | 0.09        | (31%)                       | (51%)        | (38%)          | (65%)             | 3%                 | (5%)                             | (18%)    | (29%)    | 2.0x               | n.m.      | n.m.  |  |
|    | Average        | 180                   |             | (40%)                       | (17%)        | 286%           | (66%)             | 310%               | (7%)                             | (21%)    | (34%)    |                    |           |       |  |

Source: Capital IQ as at 30 June 2021

Note: (1) Top 10 best and worst performers are based on companies with a minimum market capitalisation of A\$50 million and have traded for the full quarter

