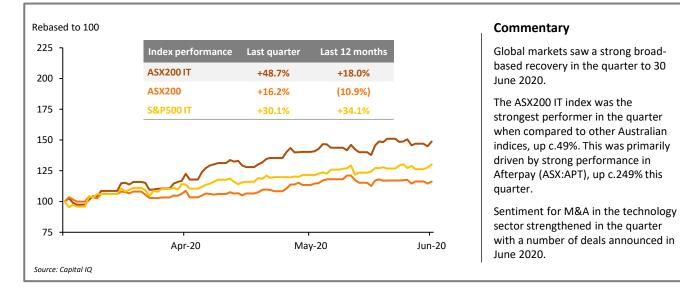


# **Quarterly performance**



## Quarterly M&A & other news

Date	Description
29-Jun-20	Lung imaging technology company <b>4DMedical</b> kicks off its IPO two weeks ahead of schedule in response to significant demand. The business is looking to raise A\$45m, at a market capitalisation of A\$189m
28-Jun-20	US-based music licensing platform, <b>Songtradr</b> , is seeking to raise US\$30m (A\$44m) via a pre-IPO funding found
24-Jun-20	Due to volatile equity market conditions, dataroom provider <b>Ansarada</b> puts its IPO plans on pause as it focuses on the sale process, which is underway and reported to be progressing through first-round bids
19-Jun-20	New Zealand buy now pay later provider <b>Laybuy</b> readies IPO roadshow, seeking to raise up to A\$60m, at a market capitalisation of A\$200m
17-Jun-20	Advent Partners invests in Flintfox International, a New Zealand-based supply chain software and project management business
15-Jun-20	<b>Ai-Media</b> , a closed captions, transcriptions and translation business looks to list on the ASX. The business recorded revenue of A\$32m for the first 10 months of FY20
11-Jun-20	FIRB will apply a new national security test focused on businesses controlling customer data as the federal government looks to tighten foreign investment laws
4-Jun-20	Advent Partners acquires a controlling stake Medtech, a medical practice software business
1-Jun-20	Financial markets software company <b>Iress</b> (ASX:IRE) agrees to acquire <b>OneVue</b> (ASX:OVH), valuing the equity at A\$107m
1-Jun-20	Zip Co acquires US buy now pay later provider Quadpay for US\$300m in a cash and scrip deal, raising A\$200m from Heights Capital Management by way of convertible notes and warrants
1-May-20	Tencent signals a strategic partnership with <b>Afterpay</b> as it takes a c.5% equity stake for a consideration of c.A\$300 million
6-Apr-20	Education Horizons Group, a K-12 school software company backed by Potentia expands its operations to the UK with its acquisition of Double First

Sources: Capital IQ, Mergermarket, press reports

Record Point is an independent corporate advisory firm located in Sydney, Australia and San Francisco, United States. Our team of professionals advises public and private companies across numerous sectors with a particular focus on healthcare, technology, consumer and industrials. Our team offers a wealth of experience having successfully led and executed transactions valued at more than A\$30 billion.

#### Largest 40 ASX-listed technology companies by market capitalisation (30 June 2020)

		Market	Share	Share	price performa	nce (%)	Premium / (discou	nt) to 52 week (%)	Premium ,	/ (discount) to	VWAP (%)	м	ultiples (Jun-21	)
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1	Afterpay	16,348	60.99	224%	108%	143%	(2%)	661%	13%	58%	101%	21.6x	n.m.	n.m.
2	REA	14,209	107.88	40%	4%	12%	(8%)	74%	2%	16%	15%	16.5x	27.8x	46.0x
3	Xero	12,770	90.11	33%	13%	50%	(2%)	65%	3%	11%	16%	15.2x	n.m.	n.m.
4	SEEK	7,719	21.89	48%	(3%)	3%	(9%)	95%	5%	19%	18%	5.3x	20.8x	63.2x
5	Computershare	7,167	13.25	36%	(21%)	(18%)	(28%)	60%	0%	10%	4%	3.0x	11.4x	17.1x
6	WiseTech	6,231	19.35	13%	(17%)	(30%)	(50%)	94%	(9%)	5%	8%	11.8x	38.5x	71.2x
7	NEXTDC	4,496	9.88	11%	50%	52%	(5%)	73%	4%	7%	16%	20.7x	40.6x	n.m.
8	Carsales	4,357	17.74	51%	7%	31%	(9%)	84%	3%	19%	18%	10.9x	20.4x	30.9x
9	Altium	4,252	32.48	14%	(6%)	(5%)	(24%)	41%	(5%)	(3%)	(0%)	12.7x	32.8x	53.2x
10	Appen	4,127	33.92	72%	51%	21%	(5%)	116%	8%	21%	38%	5.2x	26.6x	44.8x
11	Technology One	2,801	8.79	10%	6%	12%	(14%)	38%	(2%)	(3%)	3%	8.5x	24.4x	39.3x
12	Pro Medicus	2,750	26.46	36%	18%	5%	(31%)	82%	(4%)	1%	14%	38.1x	n.m.	88.2x
13	Pushpay	2,271	8.22	142%	110%	123%	(10%)	243%	7%	26%	45%	8.2x	27.9x	40.5x
14	Link	2,174	4.10	27%	(30%)	(18%)	(41%)	55%	(6%)	7%	(6%)	2.4x	10.1x	14.7x
15	IRESS	2,063	10.95	5%	(16%)	(21%)	(24%)	32%	(2%)	1%	(3%)	3.8x	16.7x	26.2x
16	Domaind	1,958	3.35	66%	(9%)	5%	(16%)	100%	3%	19%	13%	7.9x	23.2x	67.7x
17	Megaport	1,851	12.08	23%	12%	85%	(22%)	98%	(9%)	(6%)	7%	20.0x	n.m.	n.m.
18	Tyro Payments	1,748	3.50	85%	(1%)	n.a.	(23%)	261%	(7%)	4%	15%	6.4x	n.m.	n.m.
19	Kogan	1,524	14.72	175%	94%	210%	(7%)	327%	10%	45%	88%	2.6x	26.1x	43.8x
20	Codan	1,276	7.09	31%	(5%)	104%	(18%)	106%	(2%)	7%	8%	3.7x	10.8x	18.5x
21	EML	1,201	3.34	45%	(26%)	13%	(41%)	178%	(11%)	3%	1%	5.0x	17.5x	32.6x
22	Webjet	1,125	3.32	(12%)	(75%)	(76%)	(77%)	48%	(17%)	(6%)	(24%)	6.0x	n.m.	n.m.
23	Bravura	1,100	4.50	17%	(13%)	(7%)	(25%)	54%	1%	1%	1%	3.4x	16.2x	24.3x
24	FINEOS	1,061	3.90	43%	47%	n.a.	(2%)	81%	10%	20%	20%	6.5x	37.4x	n.m.
25	Nearmap	1,020	2.25	99%	(11%)	(40%)	(43%)	171%	2%	32%	32%	8.7x	38.0x	n.m.
26	Temple & Webster	716	6.31	172%	132%	367%	(4%)	354%	21%	52%	66%	2.9x	n.m.	68.2x
27	Data#3	699	4.54	32%	22%	114%	(25%)	115%	(10%)	1%	11%	0.4x	18.7x	30.3x
28	Integrated Researc	<b>h</b> 662	3.85	48%	18%	17%	(1%)	76%	8%	17%	28%	5.6x	14.0x	26.1x
29	Infomedia	628	1.72	21%	(18%)	1%	(31%)	43%	3%	5%	(0%)	5.9x	11.9x	28.8x
30	Elmo	613	7.16	63%	16%	(2%)	(15%)	96%	(1%)	4%	6%	8.5x	n.m.	n.m.
31	Hansen	577	2.91	0%	(23%)	(26%)	(32%)	11%	(5%)	(2%)	(6%)	2.5x	8.9x	14.0x
32	Redbubble	540	2.06	249%	82%	128%	(10%)	415%	25%	89%	99%	1.2x	30.4x	n.m.
33	Audinate	367	5.40	42%	(32%)	(32%)	(42%)	115%	(11%)	(6%)	(6%)	10.3x	n.m.	n.m.
34	Volpara	342	1.37	28%	(25%)	(19%)	(37%)	73%	1%	2%	(0%)	13.1x	n.m.	n.m.
35	rhipe	317	1.97	28%	(5%)	(31%)	(37%)	71%	(4%)	7%	7%	4.4x	17.6x	34.2x
36	Life360	302	2.04	2%	(35%)	(48%)	(53%)	35%	4%	4%	(11%)	1.5x	n.m.	n.m.
37	Nitro Software	280	1.47	25%	(10%)	n.a.	(25%)	101%	(2%)	3%	7%	3.5x	n.m.	n.m.
38	Bigtincan	277	0.74	36%	7%	41%	(32%)	177%	(12%)	(3%)	2%	5.7x	n.m.	n.m.
39	Citadel	249	3.17	35%	(36%)	(31%)	(46%)	163%	(4%)	1%	2%	1.6x	5.9x	12.2x
40	RPMGlobal	235	1.05	27%	25%	84%	(16%)	100%	1%	6%	7%	2.6x	17.7x	48.1x
	Average	2,860		54%	10%	33%	(24%)	130%	0%	12%	17%			

### Top 10 best performers in the last quarter<sup>(1)</sup>

		Market	Share	Share price performance (%)			Premium / (discount) to 52 week (%) Premium / (discount) to VV			/WAP (%) Multiples (Jun-21)				
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1	Redbubble	540	2.06	249%	82%	128%	(10%)	415%	25%	89%	99%	1.2x	30.4x	n.m.
2	Afterpay	16,348	60.99	224%	108%	143%	(2%)	661%	13%	58%	101%	21.6x	n.m.	n.m.
3	Kogan	1,524	14.72	175%	94%	210%	(7%)	327%	10%	45%	88%	2.6x	26.1x	43.8x
4	Temple & Webster	716	6.31	172%	132%	367%	(4%)	354%	21%	52%	66%	2.9x	n.m.	68.2x
5	Pushpay	2,292	8.22	142%	110%	123%	(10%)	243%	7%	26%	45%	8.3x	28.2x	40.9x
6	Nearmap	1,020	2.25	99%	(11%)	(40%)	(43%)	171%	2%	32%	32%	8.7x	38.0x	n.m.
7	Tyro Payments	1,748	3.50	85%	(1%)	n.a.	(23%)	261%	(7%)	4%	15%	6.4x	n.m.	n.m.
8	Appen	4,127	33.92	72%	51%	21%	(5%)	116%	8%	21%	38%	5.2x	26.6x	44.8x
9	Domain	1,958	3.35	66%	(9%)	5%	(16%)	100%	3%	19%	13%	7.9x	23.2x	67.7x
10	Elmo	613	7.16	63%	16%	(2%)	(15%)	96%	(1%)	4%	6%	8.5x	n.m.	n.m.
	Average	3,089		135%	57%	106%	(13%)	274%	8%	35%	50%			

#### Top 10 worst performers in the last quarter<sup>(1)</sup>

		Market	Share	Share price performance (%)			Premium / (discou	Premium / (discount) to VWAP (%)			Multiples (Jun-21)			
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1	Webjet	1,125	3.32	(12%)	(75%)	(76%)	(77%)	48%	(17%)	(6%)	(24%)	6.0x	n.m.	n.m.
2	ResApp	129	0.18	(10%)	(29%)	(10%)	(58%)	218%	(2%)	(2%)	9%	16.7x	n.m.	n.m.
3	Atomos	93	0.43	(7%)	(69%)	(59%)	(77%)	77%	(16%)	(22%)	(39%)	2.1x	n.m.	n.m.
4	Hansen	577	2.91	0%	(23%)	(26%)	(32%)	11%	(5%)	(2%)	(6%)	2.5x	8.9x	14.0x
5	Life360	302	2.04	2%	(35%)	(48%)	(53%)	35%	4%	4%	(11%)	1.5x	n.m.	n.m.
6	IRESS	2,063	10.95	5%	(16%)	(21%)	(24%)	32%	(2%)	1%	(3%)	3.8x	16.7x	26.2x
7	Technology One	2,801	8.79	10%	6%	12%	(14%)	38%	(2%)	(3%)	3%	8.5x	24.4x	39.3x
8	NEXTDC	4,496	9.88	11%	50%	52%	(5%)	73%	4%	7%	16%	20.7x	40.6x	n.m.
9	Alcidion	144	0.15	12%	(22%)	16%	(52%)	49%	(12%)	(10%)	(10%)	n.m.	n.m.	n.m.
10	WiseTech	6,231	19.35	13%	(17%)	(30%)	(50%)	94%	(9%)	5%	8%	11.8x	38.5x	71.2x
	Average	1,796		2%	(23%)	(19%)	(44%)	68%	(6%)	(3%)	(6%)			

Source: Capital IQ as at 30 June 2020 Note: (1) Top 10 best and worst performers are based on companies with a minimum market capitalisation of AS50 million and have traded for the full quarter

