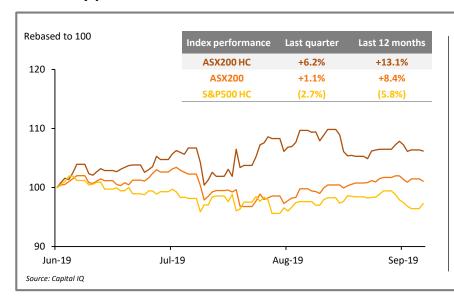


Quarterly performance



Commentary

The ASX200 Healthcare Index has performed strongly, up c.6% and c.13% over the last quarter and twelve months respectively, substantially outperforming the broader ASX200 and S&P500 Healthcare Indices.

Notable performers include Polynovo (ASX:PNV), Resmed (ASX:RMD) and CSL (ASX:CSL), up 39.0%, 15.1% and 8.7% over the last quarter respectively.

As consumer and business sentiment continues to come under pressure (NAB's business confidence index fell to 0 in Sep-19), Australian healthcare is benefitting from defensive characteristics, while offering investors continued growth and driving outperformance for the sector.

Quarterly M&A & other news

Date	Description
30-Sep-19	Quadrant Private Equity rumoured to be considering exit options including a sale, partial sale or IPO of its diagnostic imaging business Qscan although a formal process is not likely to get underway until the first quarter of 2020
26-Sep-19	Mercury Capital rumoured to be in advanced negotiations with QIC to sell its Nexus Day Hospitals business , owner of 14 day hospitals across Australia
24-Sep-19	BGH Capital and 1300 SMILES (ASX:ONT) in separate talks to acquire Abano Health Care Group (NZX:ABA) with one proposal for the Abano Health Care Group and the other proposal for Maven Dental (the Australian business)
28-Aug-19	Chemist Warehouse rumoured to have pushed back its anticipated IPO date of Feb-2020 by a further nine months
20-Aug-19	Sonic Healthcare (ASX:SHL) preparing to make more acquisitions in the 2020 financial year as it continues to build up its anatomic pathology business
20-Aug-19	Healius (ASX:HLS) rumoured to be considering options for its pathology and medical centres business units including a potential merger of its pathology business with Crescent Capital-owned Australian Clinical Labs and a potential joint venture between Healius' medical centres business and a key industry player
15-Aug-19	Imcor Medical Systems, developer of products that treat abnormal heart rhythms, is seeking to list on the ASX. The company is seeking to raise c.A\$13m at a value of c.A\$90 million on a fully diluted basis
4-Aug-19	Intermediate Capital Group backed Everlight Radiology , a specialist radiology business, is rumoured to be considering options and in the market for a buyer
25-Jul-19	Allegro Funds signed a deal to invest in Perth Radiological Clinic in partnership with the company's existing doctor shareholders

Sources: Capital IQ, Mergermarket, press reports

Record Point is an independent corporate advisory firm located in Sydney, Australia and San Francisco, United States. Our team of professionals advises public and private companies across numerous sectors with a particular focus on healthcare, technology, consumer and industrials. Our team offers a wealth of experience having successfully led and executed transactions valued at more than A\$30 billion.

Largest 40 ASX-listed healthcare companies by market capitalisation (30 September 2019)

	Market	Share	Share price performance (%)		Premium / (discount) to 52 week (%)		Premium / (discount) to VWAP (%)			Multiples (Jun-20)			
Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1 CSL	106,061	233.69	9%	26%	16%	(3%)	35%	0%	2%	8%	8.4x	24.0x	34.6x
2 ResMed	28,781	200.33	15%	24%	26%	(4%)	49%	49%	53%	68%	7.1x	23.1x	33.9x
3 Sonic	13,318	28.05	4%	27%	13%	(6%)	32%	(1%)	(0%)	3%	2.3x	13.1x	23.0x
4 Ramsay	13,028	64.87	(10%)	12%	18%	(12%)	25%	3%	(1%)	(2%)	1.4x	9.8x	22.2x
5 Cochlear	12,033	208.15	1%	20%	4%	(8%)	34%	(1%)	(2%)	3%	7.5x	26.9x	40.5x
6 Fisher & Paykel	9,221	16.06	8%	29%	16%	(3%)	46%	(5%)	(2%)	1%	8.2x	25.0x	38.6x
7 EBOS	3,724	23.20	5%	21%	13%	(2%)	26%	(5%)	(4%)	2%	0.5x	14.6x	24.0x
8 Ansell	3,604	27.41	2%	24%	9%	(4%)	30%	(1%)	1%	3%	1.7x	9.8x	15.9x
9 Pro Medicus	2,893	27.82	10%	156%	123%	(28%)	219%	(13%)	(8%)	1%	47.5x	n.m.	n.m.
10 Healius	2,005	3.22	7%	44%	6%	(3%)	47%	0%	5%	5%	1.4x	10.6x	19.9x
11 Nanosonics	1,895	6.31	12%	122%	76%	(11%)	138%	(4%)	8%	16%	17.4x	n.m.	n.m.
12 PolyNovo	1,415	2.14	39%	260%	257%	(11%)	320%	(4%)	11%	n.a.	57.2x	n.m.	n.m.
13 Summerset	1,376	6.14	15%	1%	(14%)	(15%)	24%	(3%)	4%	7%	12.2x	14.1x	13.5x
14 Regis	875	2.91	11%	10%	1%	(17%)	26%	7%	7%	5%	1.7x	11.3x	22.9x
15 Mayne Pharma	828	0.52	2%	(33%)	(60%)	(61%)	21%	5%	5%	(6%)	2.0x	7.8x	26.7x
16 Estia	667	2.56	(3%)	12%	8%	(14%)	26%	(1%)	(3%)	(5%)	1.3x	8.9x	18.9x
17 Australian Pharm.	665	1.35	2%	(2%)	(22%)	(23%)	8%	1%	(1%)	(1%)	0.2x	7.5x	12.1x
18 Integral Diagnostic	s 604	3.27	3%	18%	19%	(7%)	38%	3%	3%	6%	2.6x	11.7x	18.7x
19 Sigma	583	0.60	8%	5%	(5%)	(13%)	48%	(6%)	(4%)	1%	0.3x	13.5x	26.9x
20 Oceania	578	0.95	(5%)	(7%)	(15%)	(16%)	3%	(8%)	(8%)	(9%)	4.4x	12.3x	11.1x
21 Next Science	532	2.96	(28%)	n.a.	n.a.	(37%)	139%	(1%)	(7%)	5%	n.m.	n.m.	n.m.
22 Starpharma	427	1.15	(15%)	(3%)	(27%)	(31%)	32%	2%	(6%)	(8%)	29.0x	n.m.	n.m.
23 Volpara	358	1.64	(3%)	49%	82%	(16%)	83%	3%	4%	(0%)	17.3x	n.m.	n.m.
24 Virtus	357	4.45	(1%)	1%	(21%)	(21%)	17%	6%	(1%)	2%	1.9x	8.7x	15.1x
25 Medical Dev.	331	5.05	(5%)	15%	21%	(22%)	45%	7%	(8%)	(7%)	12.9x	n.m.	n.m.
26 Japara	317	1.19	5%	6%	(14%)	(24%)	22%	1%	10%	2%	1.2x	10.9x	26.8x
27 Ecofibre	304	3.04	45%	n.a.	n.a.	(18%)	110%	(2%)	1%	22%	n.m.	n.m.	n.m.
28 PainChek	277	0.30	48%	656%	436%	(20%)	993%	1%	23%	75%	n.m.	n.m.	n.m.
29 AFT	275	2.83	0%	38%	39%	(4%)	79%	(7%)	(8%)	3%	3.2x	24.2x	36.8x
30 Monash IVF	251	1.07	(24%)	7%	(3%)	(31%)	21%	4%	(10%)	(12%)	2.2x	8.8x	12.9x
31 Pacific Smiles	239	1.57	34%	23%	(2%)	(13%)	49%	(1%)	19%	26%	1.8x	9.8x	25.1x
32 Alcidion	228	0.28	124%	522%	496%	(8%)	637%	18%	47%	102%	n.m.	n.m.	n.m.
33 Cann Group	223	1.58	(20%)	(23%)	(42%)	(45%)	3%	(8%)	(19%)	(24%)	25.3x	n.m.	n.m.
34 Neuren	202	2.02	76%	44%	64%	(13%)	106%	(2%)	17%	40%	n.m.	n.m.	n.m.
35 Capitol	181	0.24	2%	(13%)	(19%)	(19%)	62%	6%	3%	3%	1.4x	7.8x	15.5x
36 Althea	171	0.74	(27%)	200%	24%	(49%)	320%	(7%)	(23%)	(15%)	18.0x	n.m.	n.m.
37 ResApp	171	0.25	26%	133%	17%	(8%)	255%	11%	27%	40%	73.7x	n.m.	n.m.
38 National Vet.	163	2.44	12%	25%	9%	(5%)	54%	(0%)	3%	14%	1.5x	9.3x	15.3x
39 SomnoMed	149	2.38	64%	30%	26%	-	70%	11%	18%	26%	2.2x	22.9x	44.5x
40 1300SMILES	149	6.28	(1%)	(3%)	(2%)	(5%)	7%	4%	3%	1%	3.3x	9.7x	16.6x
Average	5,236		11%	65%	41%	(16%)	107%	2%	4%	10%			

Top 10 best performers in the last quarter⁽¹⁾

		Market	Share	Share price performance (%)			Premium / (discou	nt) to 52 week (%)	Premium / (discount) to VWAP (%)			Multiples (Jun-20)		
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
	1 Oventus Medical	93	0.72	211%	165%	138%	(21%)	258%	11%	28%	41%	n.m.	n.m.	n.m.
	2 Alcidion	228	0.28	124%	522%	496%	(8%)	637%	18%	47%	102%	n.m.	n.m.	n.m.
	3 Impression	54	0.09	113%	431%	467%	(23%)	554%	(0%)	12%	35%	n.m.	n.m.	n.m.
	4 Zelda	64	0.08	110%	62%	18%	(8%)	155%	15%	15%	27%	n.m.	n.m.	n.m.
	5 Neuren	202	2.02	76%	44%	64%	(13%)	106%	(2%)	17%	40%	n.m.	n.m.	n.m.
	SomnoMed	149	2.38	64%	30%	26%	-	70%	11%	18%	26%	2.2x	22.9x	44.5x
	7 ImpediMed	91	0.18	57%	(5%)	(60%)	(64%)	71%	13%	25%	7%	9.6x	n.m.	n.m.
	GI Dynamics	69	0.04	52%	175%	91%	(2%)	300%	13%	29%	82%	n.m.	n.m.	n.m.
	BARD1	59	0.04	48%	95%	291%	(43%)	330%	18%	30%	54%	n.m.	n.m.	n.m.
1	0 PainChek	277	0.30	48%	656%	436%	(20%)	993%	1%	23%	75%	n.m.	n.m.	n.m.
	Average	129		90%	218%	197%	(20%)	347%	10%	24%	49%			

Top 10 worst performers in the last quarter⁽¹⁾

		Market	Share	Share price performance (%)			Premium / (discou	ınt) to 52 week (%)	Premium / (discount) to VWAP (%)			Multiples (Jun-20)		
	Company	capitalisation (A\$m)	price (A\$)	Last quarter	Year-to-date	Last 12 months	High	Low	1 month	3 months	6 months	EV/Revenue	EV/EBITDA	P/E
1	Next Science	532	2.96	(28%)	n.a.	n.a.	(37%)	139%	(1%)	(7%)	5%	n.m.	n.m.	n.m.
2	Althea	171	0.74	(27%)	200%	24%	(49%)	320%	(7%)	(23%)	(15%)	18.0x	n.m.	n.m.
3	Creso	58	0.38	(27%)	(22%)	(32%)	(41%)	28%	2%	(10%)	(19%)	n.m.	n.m.	n.m.
4	Pharmaxis	75	0.19	(25%)	(28%)	(39%)	(39%)	6%	(1%)	(10%)	(23%)	1.6x	9.1x	18.7x
5	MGC Pharma	53	0.04	(25%)	(3%)	(19%)	(52%)	22%	(2%)	(17%)	(23%)	11.9x	n.m.	n.m.
6	Monash IVF	251	1.07	(24%)	7%	(3%)	(31%)	21%	4%	(10%)	(12%)	2.2x	8.8x	12.9x
7	Cyclopharm	79	1.15	(22%)	4%	8%	(24%)	19%	(12%)	(15%)	(16%)	5.3x	n.m.	n.m.
- 8	Cann Group	223	1.58	(20%)	(23%)	(42%)	(45%)	3%	(8%)	(19%)	(24%)	25.3x	n.m.	n.m.
9	Starpharma	427	1.15	(15%)	(3%)	(27%)	(31%)	32%	2%	(6%)	(8%)	29.0x	n.m.	n.m.
10	Ramsay	13,028	64.87	(10%)	12%	18%	(12%)	25%	3%	(1%)	(2%)	1.4x	9.8x	22.2x
	Average	197		(22%)	16%	(12%)	(36%)	61%	(2%)	(12%)	(14%)			

Source: Capital IQ as at 30 September 2019

Note: (1) Top 10 best and worst performers are based on companies with a minimum market capitalisation of \$50 million and have traded for the full quarter

